

# Multi Cap Equity

## Firm Overview:

<b>Firm Inception:</b>	1985
<b>Assets Under Management:</b>	\$11.4 Billion
<b>MCE Strategy Assets:</b>	\$1.3 Billion
<b>MCE Composite Assets:</b>	\$1.3 Billion
<b>MCE Inception:</b>	December 31, 1993
<b>Holdings:</b>	40-60
<b>Benchmarks:</b>	Russell 1000® and S&P 500®

## Investment Philosophy

The Multi Cap Equity (MCE) product seeks to achieve capital preservation and growth through long-term investment in equity and equity-related securities. Our objective is to produce above average returns and limit risk through careful selection of undervalued securities. We construct portfolios through a bottom-up selection process based on fundamental security analysis, and we do not seek to replicate a benchmark. Security selection is based on intensive proprietary research and a disciplined investment process.

## Portfolio Team:

### Robert W. Kleinschmidt, CFA, Investment Committee Chairman

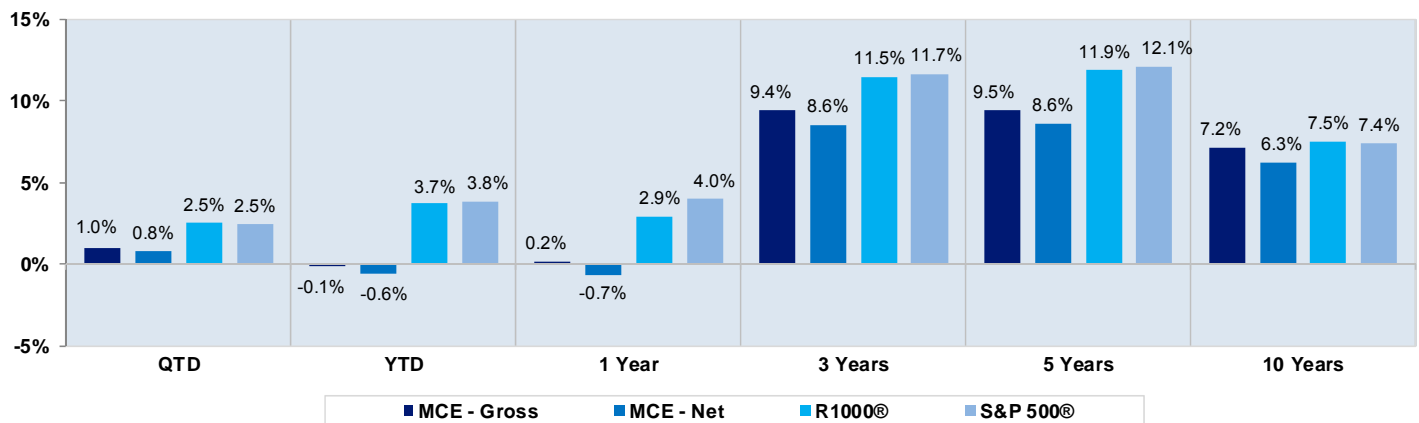
James Hunt, Investment Committee  
 Peter Shawn, Investment Committee  
 Joseph Zock, Investment Committee  
 Tsering Ngudu, Senior Equity Research Analyst  
 Jean François Coste, Senior Equity Research Analyst  
 Rodman Moorhead, Equity Research Analyst  
 Peter Ostberg, CFA, Equity Research Analyst

## Investment Strategy

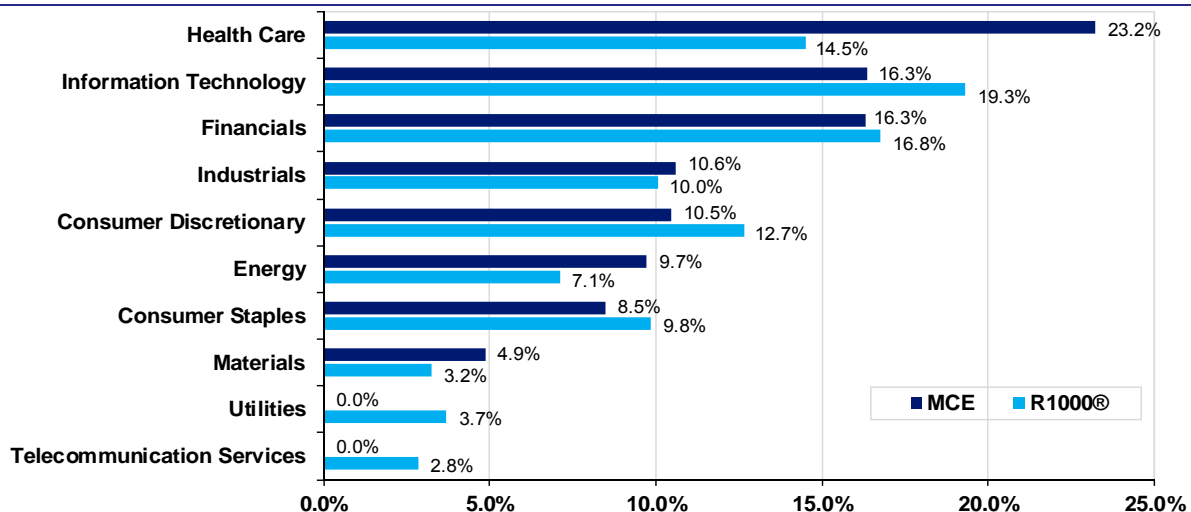
Our approach is contrarian and value oriented, and seeks securities that are depressed in price, out of favor with investors, and trading at a substantial discount to intrinsic value. Security analysis and valuation emphasize free cash flow generation and balance sheet quality, as well as the fundamental strength of a business franchise. Our Multi Cap Equity strategy seeks to identify the most attractive risk/reward proposition for our investors across the spectrum of market capitalizations. We are focused primarily on the securities of U.S. issuers listed on the New York Stock Exchange, but frequently invest in ADRs of non-U.S. issuers. The portfolio typically contains 40-60 positions.

## \*Annualized Performance Highlights For The Period Ending June 30, 2016

(Please see notes on reverse side for disclosures on this Composite.)



## Sector Distribution<sup>1</sup>



\*Past performance is not indicative of future results.

Top Ten Holdings <sup>2</sup>	% of Portfolio
AbbVie, Inc.	3.99
Allergan PLC	3.82
Amazon.com, Inc.	3.56
Apple Inc.	2.77
Weyerhaeuser Company	2.70
Pfizer Inc.	2.65
Targa Resources Corp.	2.60
Brink's Company	2.48
Micron Technology, Inc.	2.41
Johnson Controls, Inc.	2.34
<b>% of Total Portfolio</b>	<b>29.33</b>

Characteristics <sup>2</sup>	MCE	R1000 <sup>®</sup>	S&P 500 <sup>®</sup>
<b>Price/Earnings Ratio</b>	20.1x	19.6x	19.5x
<b>Price/Book Ratio</b>	2.47x	2.67x	2.71x
<b>Price/Sales Ratio</b>	1.38x	1.85x	1.90x
<b>Dividend Yield (%)</b>	1.93	2.06	2.12
<b>Weighted Average Market Cap (\$ million)</b>	100,397	123,374	137,426
<b>Weighted Median Market Cap (\$ million)</b>	41,731	60,687	78,587
<b>3-5 Year EPS Growth Rate Est. (%)</b>	10.83	10.28	9.96
<b>Number of Holdings</b>	50	1,000	505
<b>Turnover Rate (%)</b>	62		

3 Year Risk Statistics <sup>3</sup>	R1000 <sup>®</sup>	S&P 500 <sup>®</sup>
<b>Annualized Alpha</b>	-4.93	-5.18
<b>Beta</b>	1.30	1.30
<b>Annualized Standard Deviation (%)</b>	11.00	11.00
<b>Tracking Error (%)</b>	3.98	4.10
<b>Information Ratio (%)</b>	-0.52	-0.55
<b>R-Squared</b>	91.69	90.97

## Annual Performance

(Please see notes below for disclosures on this Composite.)

Year	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
<b>MCE - Gross</b>	18.35%	12.17%	-36.84%	30.46%	16.40%	-0.29%	12.11%	33.14%	13.18%	-2.01%
<b>MCE - Net</b>	17.35%	11.17%	-37.84%	29.61%	15.55%	-1.14%	11.26%	32.29%	12.33%	-2.86%
<b>R1000<sup>®</sup></b>	15.46%	5.77%	-37.60%	28.43%	16.10%	1.50%	16.42%	33.11%	13.24%	0.92%
<b>S&amp;P 500<sup>®</sup></b>	15.79%	5.50%	-37.00%	26.46%	15.06%	2.11%	16.00%	32.39%	13.69%	1.38%
<b>Excess Gross - R1000<sup>®</sup></b>	2.89%	6.40%	0.76%	2.03%	0.30%	-1.79%	-4.31%	0.03%	-0.06%	-2.93%
<b>Excess Net - R1000<sup>®</sup></b>	1.89%	5.40%	-0.24%	1.18%	-0.55%	-2.64%	-5.16%	-0.82%	-0.91%	-3.78%
<b>Assets in Composite (\$mm)</b>	\$944	\$1,140	\$713	\$1,017	\$1,229	\$1,316	\$1,345	\$1,297	\$1,404	\$1,345
<b>% of Firm Assets</b>	16.06%	15.67%	12.60%	12.40%	11.23%	12.37%	12.28%	11.33%	11.70%	12.81%
<b>Accounts in Composite</b>	≤ 5	≤ 5	≤ 5	9	8	12	13	11	11	17
<b>Internal Composite Dispersion</b>	N/A	N/A	N/A	0.70%	1.62%	0.81%	1.50%	0.65%	3.60%	1.46%
<b>Composite 3-Yr Standard Deviation</b>	N/A	N/A	N/A	N/A	N/A	18.90%	16.10%	13.00%	9.40%	11.11%
<b>Russell 1000<sup>®</sup> 3-Yr Standard Deviation</b>	N/A	N/A	N/A	N/A	N/A	19.00%	15.40%	12.30%	9.12%	10.48%
<b>S&amp;P 500<sup>®</sup> 3-Yr Standard Deviation</b>	N/A	N/A	N/A	N/A	N/A	18.70%	15.10%	11.90%	9.00%	10.47%

## Notes

### Past performance is not indicative of future results.

- Sector Distribution is based on a representative account and calculated by FactSet Research Systems based on GICS sector classifications, and is shown as Supplemental Information. Please note cash is excluded from the sector weight calculation.
- Top 10 Holdings and Portfolio Characteristics are based on a representative account, and are shown as Supplemental Information. The portfolio is actively managed and holdings will change over time. Top 10 Holdings are provided for informational purposes only and should not be deemed a recommendation to purchase or sell the securities mentioned. Portfolio Characteristics are calculated by FactSet Research Systems. P/E excludes negative earnings.
- Risk Statistics are based on the past three years, and have been calculated by FactSet Research Systems utilizing gross of fee composite returns.
- Tocqueville Asset Management L.P. (the "Firm") is a U.S. based registered investment advisor, which offers investment advisory services to individuals and institutional investors. The Firm claims compliance with the Global Investment Performance Standards (GIPS<sup>®</sup>) and has prepared and presented this report in compliance with the GIPS standards. The Firm has been independently verified for the periods January 1, 2002 through June 30, 2006. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis, and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. For a list of composite descriptions, please call 212.698.0800. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.
- The Multi Cap Equity Composite (the "Composite"; "MCE"), was formerly the Domestic Equity Composite until December 31, 2002 and the Multi-Cap Value Composite until December 31, 2008. The Composite consists of all discretionary accounts using this strategy of greater than \$1 million with at least 80% in U.S. equity investments. Accounts meeting the composite criteria are included in the Composite in the first full month under management. The Composite returns are benchmarked against the Russell 1000<sup>®</sup> and the Standard & Poor's 500<sup>®</sup> Index. The Composite creation date was May 2001. The minimum account size for the composite is \$1 million.
- The Composite results are time-weighted rates of return net of commissions and transactions costs and have been presented both gross and net of investment advisory fees. The Firm values all portfolios monthly and records all transactions on a trade date basis. Monthly Composite returns are calculated by weighting each account's monthly return by its beginning market value as a percent of the total Composite beginning market value. From inception to December 31, 2008, net of fee composite returns reflect the deduction from gross performance of an investment management fee of 1.00% annually, reduced at a rate of 0.25 basis points per quarter. Thereafter, net of fee composite returns reflect the deduction from gross performance of an investment management fee of 0.85% annually, reduced at a rate of 0.2125 basis points per quarter. Annual composite returns are calculated by linking the monthly returns through compounded multiplication. Performance on this Composite has been calculated using U.S. dollars. Performance results are total return, i.e. include the reinvestment of all income. Composite dispersion is a measure of variability, which is often used in the investment industry as an indicator of risk. The composite dispersion of annual account returns is calculated from the measurements of variance from the mean annual account return on an equal-weighted basis. Composite dispersion is not meaningful for populations of less than five accounts. The 3-yr annualized standard deviation presented measures the variability (using monthly returns) of the composite and the benchmark returns over the preceding 36 months.
- The standard fees charged by the Firm applicable to the Composite are 0.85% on the first \$25 million, 0.75% on the next \$25 million, and 0.65% thereafter. There are no non-fee paying accounts in the Composite.
- The benchmark for the composite is the Standard & Poor's 500<sup>®</sup> Index. This index includes a representative sample of 500 leading companies in leading industries of the U.S. economy. It is a capitalization weighted index calculated on a total return basis with dividends reinvested. Indices are unmanaged and investors cannot invest in an index.
- The Russell 1000<sup>®</sup> Index is also used as a benchmark for the Composite. This index measures the performance of the large-cap segment of the U.S. equity universe. It is a subset of the Russell 3000<sup>®</sup> Index and includes approximately 1000 of the largest securities based on a combination of their market cap and current index membership. The Russell 1000<sup>®</sup> represents approximately 92% of the U.S. market. Indices are unmanaged and investors cannot invest in an index.